

Yesterday's (Thursday 7/1) RAIN Newsletter carried the news: Chicago broadcast legend Steve Dahl will be keynoting Kurt Hanson's RAIN Summit Midwest on Saturday, July 17th at the Doubletree Hotel in Minneapolis! Said RAIN (Radio And Internet Newsletter) representative **Mike Schmitt**, "After appearing in what was perhaps the most well-received panel ever at RAIN Summit West earlier this year, Chicago broadcast legend Steve Dahl will keynote the inaugural RAIN Summit Midwest on July 17 in Minneapolis. Dahl has taken his show online as a daily podcast and guides it personally — from promoting it aggressively on social media sites to handling sales deals. His presentation promises to be entertaining, enlightening and unmissable!" Schmitt further notes that anyone wishing to see the Dahl presentation from the earlier Summit he references, can do so by clicking on http:// www.rttnews.com/media/rainsummitwest.aspx. Also set to appear at RAIN Summit Midwest is AccuRadio COO and radio expert John Gehron who will moderate a session entitled "Programming Your Station's Stream." Then Warren Kurtzman, COO of Coleman **Insights** will preview the results from a new national research study. Finally, AccuRadio CEO and RAIN publisher Kurt Hanson will premiere an updated version of his "State of the Industry Address." Schmitt concludes, "We'll have plenty more details on additional panels, speakers and more for RAIN Summit Midwest, so stay tuned!" The Summit will be held on Saturday, July 17, from 1:30-5:30PM at the 35th Annual Conclave Learning Conference. Conclave attendees will be able to attend as part of their full \$349 weekendlong registration package, and those who can only attend on Saturday will be able to do so for the price of a Conference daily tuition, just \$179. Sign-ups are encouraged NOW, given tuition rates will rise on July 7th! Schmitt adds news of one more Conclave/RAIN perk: "(The Summit) will be followed by one of our famous RAIN Cocktail Parties at the Doubletree Hotel Minneapolis Park Place!" The RAIN Summit Midwest is presented by All Access and Coleman Insights!

Missouri broadcasters don't have to carry campaign commercials from a white supremacist candidate. Missouri State Attorney General **Chris Koster**, along with the **Missouri Broadcasters Association** and **Entercom** had filed a request for a determination of the issue with the **FCC**. The FCC told the association that Miller isn't a "bona fide" candidate, and therefore doesn't qualify for uncensored access to the airwaves. "We're glad to have clarity," said attorney **Mark Sableman**. "The Miller commercials certainly don't meet the suitability requirements of most stations." Miller said he isn't happy with the FCC ruling, "They don't like what I say."

The corruption trial of former Illinois Governor Rod Blagojevich continued this week with the playing of the wiretap in which Blagojevich and his former Chief of Staff John Harris discussed the possible Senate appointees to replace Barack Obama after he was elected President. Among the candidates discussed were: Midway Talk WVON-AM/Chicago President/GM Melody Spann Cooper and Oprah Winfrey. After Blago threw out names of non-Illinois residents Arnold Schwarzenegger and Marion Wright Edelman, he decided that the appointee should be African-American so it might help him with black voters.

Clear Channel Talk WLW-AM/Cincinnati is telling clients that it cannot use a former WLW and sister Talk WKRC-AM traffic reporter's voice on spots. Target World has been told to remove John Phillips' voice from its spots. Phillips, who was let go by CC in a budget cut in 2007, now works as the building manager for the Tribune Tower, home of the Tribune Co., WGN-AM/Chicago and the Chicago Tribune; WGN lured Mike McConnell from WLW and tried to do the same to Bill Cunningham, who taped TV pilots for Tribune but chose to remain with WLW for radio. Phillips emailed the Cincinnati Enquirer, saying, "The small minds at the Death Star (CC) have done it again. I've been doing the Target World commercials almost as far back as the groundhog episode and that was 15 years ago. They told the owner he'll have to start using someone else...It's a shame."

Fat Joe is "officially cleared" after Wisconsin police investigated an alleged sexual assault reported by a woman last week. The 33-year old Madison, WI woman told the cops that the rapper was guilty of "inappropriate touching" after a performance at the Orpheum Sunday night. In the police report, the woman said the incident happened inside a limo with Fat Joe and others. "Fat Joe had no contact with and never spoke to the accuser," attorney **Dawn Florio** said. "He was questioned for a few minutes at his hotel room and was never detained by police."



Friday Afternoon, July 16th at the 35th Annual Learning Conference

Friday Only Tuition \$179 until 7/7 Conclave College

Register now at www.theconclave.com

PPM Lessons for the Diary World. Gary Marince/VP Programming Services & Development - Arbitron Inc.







Exec Marks The Spot. Executive PD shoot straight! Jon Zellner Sr VP/Programming - Clear Channel, Jimmy Steal VP/Programming - Emmis Communications, Tom Land/ Group, Jay Stevens/SVP-Radio One.

Moderator John Gehron



35 Years of Hits! John Oates/Hall & Oates: "Rich Girl", "Maneater", etc), Larry Hoppen/Orleans: "Still The One", "Dance With Me", etc). Kevin Griffin/Better Than Ezra: "Good", "In The Blood", etc. These 3 platinum artists will take the stage, tell stories and play their hits!

(Thank you, BM!!)



The Doubletree Hotel, site of the summer Learning Conference, is sold out! While we're working to move the few remaining rooms in the hotel over to the Conclave rate, it may be time for conference attendees to secure alternative housing in a nearby hotel. Rooms are still available at the Super 8 Hotel, 6300 Wayzata Blvd, Golden Valley, MN 55416 beginning at \$61+tax nightly (phone 763-546-6277). Rooms are also available at the Holiday Inn Express, 6020 Wayzata Blvd, Golden Valley, MN 55416 beginning at \$139.99+tax/nightly (phone 7763-545-8300). A limited number of rooms are available at the Homewood Suites, 5305 Wayzata Blvd, St. Louis Park, MN 55416 beginning at \$139.99+tax/nightly (phone 952-544-0495). These overflow hotels are all located within a mile of the Doubletree.

Bustos Media, LLC is transferring all of its stations to a new company controlled by its three senior lenders. The licenses will be transferred to **NAP Broadcast Holding, LLC**, controlled by **Newstart**, **Atalaya** and **Prudential**, the company largest lenders.

New low-power WVQC-LP/Cincinnati hopes to sign on today. The station, operated by **Media Bridges** and serving the Over-The Rhine section of town, will share time with two other LPFM's, operated by **Forest Hills Schools** and **Our Lady of the Holy Spirit Center**, which aren't ready to sign-on. The stations face a hurdle with **Cox** Talk WHIO-FM/Piqua-Dayton, which is considering applying for a transmitter site change that may knock the LPFM's off the 95.7 FM slot.

Grand Slam Sports, operator of Sports KFNS-AM/St. Louis is buying rival sports KSLG-AM from **Simmons Media** for \$350k, launching an LMA effective yesterday (7.1).

Midwest Communications closed on the purchase of **Rubber City Radio's** Lansing cluster for an undisclosed price.

Network of Glory, Inc. closed on the sale of the construction permit for noncomm KJAD/Loomis, SD to **The Praise Network, Inc.** for \$22,500.

Ohio State University's WOSU Public Media is buying the 101.1 signal of Alternative WWCD/Columbus from Fun with Radio for \$4.8 million. The WWCD format will move to the moved-in signal of WHIZ Media Country WCVZ/Baltimore, OH at 102.5.

Kicking off the summer Learning Conference next month will be the 3rd annual W.E.C.A.N. (Women's Education & Career Advancement Network) Networking Event, starting at 6P Wednesday July 14th at the Doubletree Park Place. The event will feature an improv performance by the world-renowned Brave New

Workshop, in addition to lots of structured networking. Admittance to the event is included for full registrants (and those registered for the Thursday daily rate). Those attending but who are not Conclave registrants will be asked for \$20 at the door. In addition to the Brave New Workshop performance, appetizers will be served and the event will feature a cash bar. Please RSVP your desire to attend to Conclave Board members Siobhan Kierans (and Karol Baumeister by Friday, July 9th. W.E.C.A.N. is a Conclave committee whose mission is bringing more women and minorities to participate in all Conclave programs like the Learning Conference and its webinars, and to assist the Learning Conference agenda committee in constructing an annual agenda that addresses the concerns of women and minorities.

Oberlin College Student Network has been fined \$1,200 for a late license renewal application at noncomm WOBC/Oberlin, OH. The fine was reduced \$300 because of a history of compliance.

Clear Channel/Toledo's four stations are teaming up with Owens Community College for a contest where four locals can win free tuition to Owens. Two grand prize winners will receive two semesters of free tuition. "Thanks to the generosity of Clear Channel, four individuals will be able to experience a quality higher education for free," said Owens Dir./Marketing and Communications Dr. Gary Corrigan. The contest begins July 6th and is open to anyone over 16.

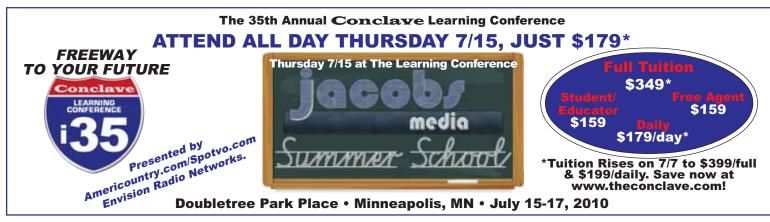
Neuhoff Family Country WDZQ/Decatur, IL donated 180 box fans to local seniors following their 4th Annual 95Q Toby Trucker Fan Drive. PD/PM Driver **Toby Tucker** was suspended in a bucket 63 feet in the air for the nine-hour broadcast. Listeners donated fans and money for the annual drive to benefit the local Macon County Senior Center.

Clear Channel Alternative WRXS/Columbus, OH flipped to "Gen X Radio 106.7" with WCGX as the stations' new calls. The format features music from the 80s and 90s and will cross a number of musical genres, including grunge, hip-hop, hair bands and boy bands.

In just 5 days, our current Conclave tuition rates increase. They won't increase by much...but who isn't interested in saving money? On July 7th, our full tuition increases to \$379 (from \$349) and our daily tuitions increase to \$189 (from \$179). Student/Teacher/Free Agent tuition remains at \$159. Registering now at the current full tuition for 3 nights basically pays for one hotel night at the Doubletree (assuming you were lucky enough to get a room). Registering at the daily rate of \$179 saves enough money to buy 80 miles worth of travel to Minneapolis (or about 4 gallons of gas). Register now at http://theconclave.com/register/clc_register.php.

THE CONCLAVE, 4517 Minnetonka Blvd #104, Minneapolis, MN 55416

Phone/Fax: 952.927.4487/927.6427 Publisher: Tom Kay at tomk@theconclave.com Web: www.theconclave.com



Clear Channel extended longtime Top 40 KDWB PD **Rob Morris** who continues as OM of both KDWB and Talk KTLK. Morris has been with CC/Minneapolis for 16 years.

CBS Country WUSN/Chicago anoints **Buddy Scott** PD, effective July 6th. Scott is familiar with CBS/Chicago having previously programmed Top 40/Rhythmic WBBM-FM from 1982-90. Since then, he had been SVP/Programming at **Clear Channel** and Dir./AC Programming for CC/Houston.

CBS/Cleveland SVP/Market Mgr. **Steve Carver** is moving to West Palm Beach to replace **Rolf Pepple**. Back in Cleveland, Dir./Sales **Tom Herschel** is promoted to Carver's old position where he will oversee Classic Rock WNCX, Rock WKRK, AC WDOK and Hot AC WQAL.

The winner of the **2010 Marc Birger Scholarship** to **Kean University**/New Jersey is **Rachel Rothspan**. Rachel will be a senior communications major at Kean University for the upcoming academic year. Rachel currently maintains a 3.96 GPA and is expected to graduate with highest honors in May of 2011. Rachel specializes in Journalism and is quite active in departmental and university events having served as the "Features Editor" for the university newspaper this past year and as a reporter last year. She's receiving her \$1000 scholarship in memory of the late Marc Birger, a BDS Radio executive and a friend of the Conclave. Rachel will be honored with all other Conclave Scholarship recipients at the Awards Luncheon, Friday July 16th at the Learning Conference.

Clear Channel Rhythmic AC WDTW/Detroit names **Jay Towers** PD. "Jay is also the perfect guy to program our newest radio station, the Beat," said OM **Todd Thomas**. "There is no one more passionate about the Rhythmic format. We are excited to get someone like Jay to do double-duty for the Detroit team. Tower will also host Mornings for sister AC WNIC/Detroit.

Greater Media/Philadelphia taps Classic Rocker WMGK/ Philadelphia PD **Charley Lake** as interim PD of sister Adult Hits WBEN. The programming vet will oversee both stations until a replacement for **John Cook** (who exited last Friday) can be found.

Classic Hits WQTX/Lansing, MI morning producer and co-host **Mike Holder** has left the building.

The 6th annual Conclave Career Fair will happen Saturday morning, 7/17, at the 35th Conclave Learning Conference at the Doubletree Hotel in Minneapolis. Beginners to Veterans - the Career Fair can represent the start of a brighter, more challenging future! Meet representatives of innovative, creative companies who are interested

in hiring the best talent available! Bring your CD, tape and/or resume. And if you're an employer seeking fresh new talent for a current position or something for the future, this is where to be (participate in essential EEO diversity recruitment as required by the FCC in the unique, professionally charged atmosphere of The Conclave Learning Conference. Each employer receives a letter of participation for their files! Space is limited to the first 20 companies/stations, and the deadline has been extended to Friday, July 9th. Reserve your space NOW! Use the form found with this TATTLER.

Radio One taps Steve Harris as OM of the group's Cincinnati cluster.

Rachel Rose, a music assistant and announcer at Emerson College noncomm WERS/Boston has been named Milwaukee Public Schools AAA/Young Urban hybrid WYMS MD and afternoon talent.

Radio One Top 40 WNOU/Indianapolis MD/night jock **Riggs** moves to Milwaukee as the Imaging Dir. for the new Clear Channel Top 40 97.3 "Radio Now" (formerly Class Rock WQBW "The Brew").

Former **Cox** Top 40 WAPE/Jacksonville AMD/Web Producer/ Middayer **Tessa Hall** is off to **Clear Channel**/St. Louis for double duty as MD at Top 40 KSLZ, while also being the 1st live talent for afternoons at AAA/Hot AC hybrid sister WSDD.



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The reviews are in, and the most recent Conclave webinar - *Surfing the Music Cycles: Music Trends And How They Affect Radio* - held Wednesday, 6/30 has been declared a huge hit! **Zapoleon Media Strategies' Guy Zapoleon, Mark St. John** and **Steve Davis** were hitting on all cylinders during their presentation. Find out why all those who attended are raving about the content of this special webinar and order a recording of this exclusive webinar. To secure an order form, click http://www.theconclave.com/upload/conclave2010webinarorderform.pdf.

Steve Cochran is out at Tribune Talk WGN-AM/Chicago. Former Clear Channel Talk WLW-AM/Cincinnati midday host Mike McConnell is in, splitting middays with John Williams.

Main Line Broadcasting/Richmond Market Manager **Russ Devries** appoints veteran radio exec **Dave Dillion** to the newly created position of Station Manager.

There's still time to take advantage of the remaining sponsorship/marketing items at this year's **Conclave Summer Learning Conference!** Download a copy of the 2010 Learning Conference Sponsorship Opportunities, by clicking http://www.theconclave.com/upload/sponsormenu201070110.pdf. To discuss these opportunities and more, contact the Conclave's Fundraising Director, **David Martin** by phone at 608.274.7484 or by email at dave.martin@gmail.com. Or reach Sponsorship Coordinator, Ricki Gale at 952-303-3884 or by email at rickigale@comcast.net.

Condolences to family and friends of longtime Chicago marketing and public relations exec and former radio talk show producer and promotions director **Jeff Bierig**, who passed Wednesday of acute myeloid leukemia at 57.

Condolences to family and friends of former Chicago White Sox, New York Mets and Milwaukee Brewers radio and TV voice Lorn Brown, who died Thursday of heart failure in New Mexico at 71.

Condolences to family and friends of longtime Detroit radio and TV personality **Joey Ryan**, who died Wednesday at 62.

Condolences to family and friends of veteran **International Masons** Urban AC WGPR/Detroit radio personality "**Tuff Terry**" **Nicholson**, who passed June 7th of complications from a kidney condition at 55.

Have you ever considered joining the only multi-formatic non-profit educational organization in our industry? The Conclave Board of Directors will be meeting at 9AM on Sunday, July 18th at the conclusion of the 35th annual Learning Conference at the Doubletree Hotel. At that meeting, you will be receiving applications to join the Board. Because the Board's summer meeting is coincidental with the Learning Conference, interested parties are encouraged to attend the meeting in person but those who cannot may send their application to the Conclave (4517 Minnetonka Blvd #1Ó4. 55416 Minneapolis, MN or mailto:tomk@theconclave.com) before July 12th. For more information, contact the Conclave at 952-927-4487.

Conclave 2010 Learni	ng Conference Re	egistration Form	PLEASE COPY THIS FORM FOR USE WITH MULTIPLE REGISTRATIONS!		
July 15-17, 201	10 • Doubletree Park Place H	lotel • Minneapolis	2010 Tuition		
First name *** as it will appear on your badge	Last name *** as it will ap	ppear on your badge	Full Professional Tuition: \$349!		
			Student/Free Agent Tuition: \$159!*		
Sompany as a win appear on your badge					
			Daily Tuition: \$179!*(Choose day below)		
Address Where YOU an office/a home; NOT a parent company's home/main office					
			Mail/fax/email COMPLETED FORM to:		
City ***as it will appear on your badge	The Conclave				
			4517 Minnetonka Blvd, #104 Minneapolis, MN 55416		
***IMPORTANT: There will be a \$50 fee assessed to c sure of all info is correct!!	change your badge info! Make	fax 952-927-6427 or tomk@theconclave.com			
Your primary format? Special Doubletree Hotel Room		Payment method?			
Rate - \$99 + tax!! Hurrry! Limited Supply! Details sent upon registration!			MASTERCARD DISCOVER AMEX		
		For credit cards, please complete the following section-			
Phone *Full tuition is transferable &					
	refundable. Student/Free Agent		+ †		
Fax tuition is transferable, but not refundable. Daily tuition is not		Security Code Expiration (MO-YR) AMOUNT ENCLOSED /			
	transferable, nor refundable.		TRANSACTION TOTAL		
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35th Anniversary Learning	Conference				
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The Sixth Annual Conclave/Brown College Learning Conference Career Fair 2010!

35th ANNIVERSARY
OF THE CONCLAVE
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Saturday, July 17 • 9AM-Noon Doubletree Park Place Hotel St. Louis Park (Minneapolis), MN



Employers

Participate in essential EEO diversity recruitment as required by the FCC in the unique, professionally charged atmosphere of The Conclave Learning Conference. Each employer receives a letter of participation for their files!

*Space is limited to the first 20 companies/stations who respond by Friday, July 2nd. Reserve your space NOW!

Applicants

Beginners to Veterans - the Fourth Annual Conclave Career Fair will be the start of a brighter, more challenging future! Meet representatives of innovative, creative companies who are interested in hiring the best talent available!

*Interviews are not guaranteed; Interviews will be conducted on a first-come first-served basis. Bring your CD, tape and/or resume. Pre-registration not necessary.

Admission FREE for Employers AND Applicants

The 35th Annual Learning Conference/July 15-17! Check www.theconclave.com for agenda details, and directions to the Doubletree Park Place Hotel.

Attend the Conference on Saturday for just \$179 until 7/1/2010. Register online at www.theconclave.com.

Call Karol Baumeister/Brown College at 651-905-3499/<u>KBaumeister@Browncollege.edu</u> or Tom Kay/The Conclave at 952-927-4487/<u>tomk@theconclave.com</u> for more information.

The Conclave is a 501 c-3 non-profit corporation whose mission is teaching radio how to best serve in the public interest.

2010 BROWN COLLEGE/ CONCLAVE CAREER FAIR EMPLOYER REGISTRATION FORM

Complete the following form, and return it by fax (651-905-3555) or email (KBaumeister@Browncollege.edu) no later than 7/9/2010.

Name		Company		
Address		Cit	у	
State	Zip code	Phone	Fax	
=mail (verv im	nortantl)	Type of Positions R	ecruiting?	

Note: For this Career Fair, all employers will be given table space, a chair, and an identifying placard.

Because of space limitations, large company displays are discouraged.



Clear Channel Southern Colorado is looking for a Regional News Director. We are on the hunt for a top-notch news hound for full-time employment in the beautiful Pueblo/Colorado Springs area. The demands of the job require at least two-years experience or more as a reporter/anchor in a working, active newsroom. We're looking for a go-getter with a contemporary delivery and solid story judgment. Confidence in breaking news situations gets you bonus points. The basics – handle daily news coverage, anchor newscasts for several regional stations and produce public affairs. NexGen, RCS News and WireReady experience put you ahead of the pack. Interested in submitting an application for our Regional News Director opportunity? Rush your aircheck and resume to: 590 KCSJ, 106 West 24th Street, Pueblo, Colorado 81003. mailto:pueblojobs@clearchannel.com

The Montana Radio Company is looking for an advertising account executive that is willing to place the needs of our clients first. Our stations, The Trail 103.3, Fresh 104.5 and Jack 105.9, are exciting and innovative stations that produce results for our business partners. We want to partner with honest and hardworking sales people that have a passion for marketing and enjoy the fast paced life of broadcast. If you think you have what it takes to join our team in the beautiful mountains of Western Montana, we are hiring. Extensive training program that will help you succeed. Atmosphere that is encouraging and supportive and a fun team to work with. Send resume to: The Montana Radio Company, 2425 W. Central Avenue, Suite 203 Missoula, MT 59801. Attention: Human Resource Department.

One of the only "Live" 24/7 radio stations left in America, 103.7 KISS FM has a full time overnight opening. Requirements: Overnights, production and web applications. If you live in or near the Milwaukee area and want to work for the #1 Hit Music Station and have at least 1 year of on-air experience, send your resume and MP3 to mailto:Jojo@entercom.com or by mail to: Jojo 11800 West Grange Ave. Hales Corners WI 53130.

Cherry Creek Radio has a rare opening for an experienced Production Director/Talent. Primary responsibilities include writing, voicing and producing quality radio ads and spec spots. Our next Production Director/Air Talent must have experience in digital recording and editing. They must also excel at working with account executives and their clients on executing their on air sales strategies. The candidate will also be available to do live and prerecorded air shifts. Please send a resume and mp3 air-check to mailto:tomanthony@cherrycreekradio.com.

Heritage rocker 94.3 KILO and the alternative 103.9 RXP in beautiful Colorado Springs is looking for an unusual and talented sales executive with a proven track record. One who is self directed, can set goals and meet them, and is fearless about picking up the telephone and calling someone cold. Interviews are being scheduled now for an immediate opening that rarely occurs. Please write or e-mail a letter and resume that makes us want to call you. Please send your resume online to mailto:jobs@kilo943.com. Or mail to attention: HR, Box 2080, Colorado Springs, CO 80901. You'll receive paid vacation, draw against commission, health insurance and 401k. So if you're ready to join our team we want to hear from you.

Prestige Communications, a 6 station group in a nice little college town called Macomb, IL is looking for a News Director. The right person will be self motivated, hard working and interested in becoming an active part of our community! Interested? Send me your resume! mailto:mikegillett@prestigeradio.com Or send it to Mike Gillett at, Prestige Communications, 31 East Side Square Macomb, IL 61455

Simmons Broadcasting has an opening for a Program Director to oversee day-to-day operations of KYTZ FM (C2) Walhalla, ND. This station is based at our Langdon, ND cluster with studios and sales offices in Morden, MB. Duties include - Design and implementation of a CHR format including the hiring of air staff, talent development, audience and music research and promotions. To apply send your package including a scoped air check (all day parts) of your current station and ratings from the last 3 sweeps. Include a detailed letter outlining your programming philosophies and strategies. Also detailed references including the names and phone numbers of on-air talent which you have mentored and inspired. We would also like to see and hear about 3 of your best promotional ideas. A minimum of 3-5 years small-medium market programming experience is required. You must posses a valid drivers license and passport. Simmons Broadcasting offers an excellent compensation package. Deadline for applications 7/10/ 2010. To apply send your materials to: **Andrea Johnston**, Human, Resources Dir., Simmons Broadcasting, 856 W. 12th St. Grafton, ND 58237mailto:kxpoaj@polarcomm.com

Entercom Denver has an immediate opening for a morning show producer for the Jamie White Show. Ideal candidates will have exceptional organizational skills, be a self starter, possess great creativity and know how to prep and execute show topics that speak to 25-49 year old women and help elevate a unique brand. Past on-air experience is helpful, but not necessarily required. Rush materials to AMProducer@entercom.com

Illinois Center for Broadcasting in Chicago is searching for a qualified Part-Time Interactive Program Director (iPD) for their Sports internet radio station – Chicagoland Sports Radio – as well as their Underground internet radio station – Windy City Underground. The iPD Position Includes: Must have Two Years experience working on website content and graphic design Must live in the Chicago Land Area Daily monitoring and maintenance of station website Manage website ad inventory and listener email databases Update web site content daily to increase traffic/ usability Enter and maintain web-based advertising orders and

insure they are presented according to client agreements Monitor and report web site metrics to the management team, and modify content to maximize visitor traffic and interaction Monitor your typical visitor's experience by evaluating cluster web site response time and diagnosing / correcting issues Always bring new ideas to the management team related to increasing traffic and maximizing sales Must have HTML experience Must be able to create graphics, rotatiing banner ads, video-pre-roll, etc Ability to edit and encode audio/video spots for streaming media. This requires proficiency in Cool Edit Pro, Adobe Audition, Windows Media Encoder, Flash/ Swish, etc Ability to multitask, prioritize time-intensive tasks according to business impact, and stay focused on key initiatives Solid organizational skills and a proven ability to multi-task in a fast-paced environment are essential. Please send your cover letter and resume to Jessica McVay, VP/Operations at McVay New Media, who is recruiting the iPD position for ICB. Contact Jessica at mailto:jessica@mcvaymedia.com.

CBS Radio Corporation is currently seeking Digital Account Executives to join their Twin Cities sales force representing WCCO AM, 102.9 Lite FM, and Jack 104.1 FM. Digital Account Executive is expected to prospect, sell and reach the goals set by the Director of Sales and the Digital Sales Manager for these specific programs: Half-Off Minnesota, Click it Coupons and all digital deliverables within CBS's online platform. These can include audio streaming on WCCO, WLTE and KZJK along with AOL and Yahoo, banner ads, video pre-rolls and other digital deliverables that are available on the CBS platform. Adjust presentations and selling approaches based on client or agency interests and needs. Sets objectives related to developing and maintaining solid client base. Leads or participates in sales presentations to clients and prospective clients. Maintains successful long-term relationships with decision-makers at agency and/or client level. We need high energy, hard working, loyal employees driven by the desire to succeed in a commissioned sales environment. Minimum of two years sales experience required. All applicants must apply on line at http:// www.cbsradio.com

KMZU is a 100kw radio station in Carrollton MO and we are looking for a full time announcer. Yes we are live 24/7/365. We employ more on-air people than most stations have on their entire payroll. Top priorities here are news, weather, farm information and then music. Skills you need to be successful here include the ability to backtime to hit network news at the top of the hour, knowledge of how to broadcast during severe weather and a passion for being on the radio. The position involves a six day workweek, and there is a production shift associated with this job as well. The opportunity does exist for extra compensation via remote broadcasts. Vacation and health benefits are offered. We are in a small town of about 5,000 people with a signal that reaches more than 40 counties including a major market. Be sure you are both comfortable and happy living in a community like this before applying. If you are not familiar with full service information radio this is not the job for you. If you cut and paste your information and email it to every posting on this board this is not the job for you. No voicetracking or other random services are needed either. If you are interested please include a resume, an on-air demo and in the body of your email tell me about your philosophy on local radio. Attitude matters alot more than ability, because only one of those two traits can be easily improved. Position is open now and will be filled soon, so if this sounds right for you email mailto:c clift23@yahoo.com.

Metro Traffic, a Westwood One Company, is immediately seeking candidates for Part-Time and Fill-In On-Air Traffic and News positions in the Detroit Market. Assignments may vary, based on affiliate approval, scheduling needs and candidate ability. Some shifts will be based at affiliate locations, some at the Southfield, MI Regional Operations Hub and some in our traffic chopper including running our FLIR Gyro Cam for TV station footage. Some candidates will also be considered for On Camera television assignments. We need our anchors to be able to gather complete and timely information from ALL available sources, digest the "big picture" of what's going on out there and then deliver compelling, concise reports to stations within the constraints of their formats. Successful candidates will have appropriate experience in traffic and/or news reporting, writing and anchoring, the ability to work night, weekend and holiday hours, a great on-air sound and an eagerness to grow in a fast paced and demanding environment. Knowledge of more than one of our markets in Michigan (Detroit and Grand Rapids) and Ohio (Dayton, Cincinnati, Cleveland, Columbus and Toledo) will be a huge plus. We will train the right people on our technical systems and internal procedures. Experience IS important, but MOST important is the ability to get the job done right, on time and without drama. For consideration, submit a package ASAP that includes an audio sample to: Howard **Bouton**, Regional Director of Operations, Metro/Shadow—Detroit, 3000 Town Center, Suite 2160 Southfield, MI 48075, mailto:Detroit Job Opening@WestwoodOne.com

The Basin Radio Network in Gillette Wyoming is searching for two talents. A morning host on our Hot A/C and afternoons/play by play on our Hot Country station. Please send audio and resume to mailto:terrym@basinsradio.com.

KS 107.5 is looking for an experienced Sales Leader to be General Sales Manager. The next KQKS GSM will directly lead the local sales team, maximizing revenue by serving customers needs through developing unique, creative solutions for our clients utilizing all of our sales assets including digital media . The successful candidate will demonstrate the ability to develop client relationships at the highest level, achieve sales goals and possess experience in, and a passion for CHR radio. The candidate must maintain systems for monitoring performance, evaluating local account executives, inventory management and pricing strategies. KQKS is a market ratings leader. We are looking for a special sales leader to join the team. Please send your resume and any supporting materials to: mailto:denverjobs@lincoInfinancialmedia.com or mail to Denver Jobs, 7800 E Orchard Road Suite 400 Greenwood Village CO 80111

All listings in The TATTLER represent equal opportunities and are provided free of charge. To place an ad, send particulars to: tomk@theconclave.com no later than Thursday evening for Friday publication. No calls unless otherwise specified.