

News from the Payola case involving Entercom and NY Governor Elect Eliot Spitzer! The current Attorney General, Spitzer has agreed to a settlement from Entercom to the tune of \$4.25 million. Entercom stands accused ot accepting gifts in exchange for airplay. They'll make a \$3.5 million donation to music ed and appreciation programs in schools and other non-profits and pay \$750,000 to the state. Entercom's spokesperson said, "We are pleased to announce the conclusion of the Office Of The New York Attorney General's investigation into alleged pay-for-play practices within our company. In the interests of the company, our employees and our shareholders, we have chosen to resolve this matter immediately and without extensive and costly litigation. The Court did not find any liability, nor are we admitting liability with this settlement. Rather, we are taking the opportunity to put the investigation behind us and move forward. "Entercom takes the issue of payola seriously. We will continue to comply with federal sponsor identification rules, and we will continue to enforce our policies prohibiting payola. In addition, we will be implementing new policies to enhance and bring additional clarity to our compliance efforts and help establish new industry wide best practices."

A Double-Brill celebration! Kudos to **Steve Brill** and **Dede Deddens-Brill**, the dynamo morning team behind **Cumulus** Classic Rock WKGL/Rockford, who welcomed their second son, **Colin Barclay Brill** on December 28! The little peanut weighed in at 7lbs, 7 oz, and was 20" long. Colin's dad was a long-time **Conclave Board** member, and begins new duties as Journal rocker KEZO/Omaha PD before January is done!

In the first 49 weeks of 2006, sales of individually downloaded digital tracks spiked to 67% over the very same period in 2005: there were more than 525 million downloads! This is 173 million more than 2005's total. In '05, digital track sales peaked at 353 million, 150% higher than total track sales for 2004, and in '04 track sales broke the 100 million mark with more than 140 million sold. To date of the report, 54 tracks have sold more than 500,000 units, as opposed to only 22 tracks in all of 2005. None reached that peak in 2004. There's been an increase of more than 100% in digitally downloaded albums over the last year, and to date 11 albums have sold more than 100,000 units digitally, compared to only three for the entire year in 2005 and none in 2004. "It is clear that digitally downloaded music is continuing to enjoy tremendous and growing consumer acceptance," says Nielsen Soundscan Pres (and 2006 Rockwell Award recipient) Rob Sisco. The report created by Nielsen, represent more than 95% of the digital sales market.

Mike North may lose his namesake at a Chicago high school, say the school board officials. The school had planned to name its athletic fields after North, but he's now under fire for calling **Cubs** pitcher **Jae Kuk Ryu** a "Chinaman" on air. North, morning host for CBS Sports WSCR-AM (670 The Score)/Chicago, has apologized for his lack of political correctness, telling the **Chicago Sun-Times**, "At the time, I had been saying it for 15 years, to be quite honest with you. Nobody told me it was offensive, so it just went under the radar. And then someone told me it was just as bad as using the N-word. I just want to explain to them I would never do anything like that."

Syndicated talkman **Ed Schulz** may return with a show on soon-to-be **Ingstad** Talk KFGO-AM/Fargo, his prior home. If Schultz takes up the offer, the new show wouldn't replace his national version, formerly aired on KFGO and now airing on **Triad** Talk KQWB-AM 1660. As Schulz says, "He's made me a very nice offer, I just haven't decided if I'm going to take it yet."



MAIN STREET MARKETING & PROMOTION, 4517 MINNETONKA BLVD #104, MINNEAPOLIS, MN 55416 PHONE/FAX: 952.927.HITS (4487)/927-6427 Publisher: Tom Kay at tomk@main-st.net Web: www.main-st.net

Conclave Scholarships now available with your help!

Help a listener win a place in the exciting, fast-paced world of radio broadcasting or the music industry! Encourage entrance in the competition for three 2007 scholarship opportunities to Brown College, Specs Howard or McNally-Smith. Visit www.theconclave.com to download a 30-second radio spot advertising this great opportunity for someone in your audience to win a scholarship worth as much as \$40,000! The competition ends April 2, 2007. Download and schedule your spot TODAY! Call 952-927-4487 for more information.

Mick Anselmo, President of Clear Channel Minneapolis, has announced the promotion of Rob Morris! Morris will head up the newly-formed position of Operations Manager of KDWB and KTLK-FM. Morris started nine years ago in leadership at KDWB, serving as program director. Besides Morris, **Doug Westerman**, KTLK-FM Program Director also adds the duties of Executive Producer of Minnesota Vikings football. Gregg Swedberg, Clear Channel VP of Programming, said "The moves are great for our Minneapolis stations. It allows Doug to return to the Vikings broadcasts, and puts Rob's tremendous programming mind behind our fastest growing station, KTLK-FM." Pres. Mick Anselmo added: "Rob is a great programmer and this opportunity will give KTLK a new level of focus." There's also a long-term contract deal between Morris and Clear Channel at play. Morris noted, "I am so humbled and elated to be given this opportunity from Charlie Rahilly, Mick Anselmo, Gregg Swedberg, and Michael Martin. You win with people and we have a great team. I am thrilled ot be allowed to guide the legendary 101.3 KDWB and now KTLK-FM to even greater success in 2007 and beyond!" Congrats, Rob!

Interested in the inner workings of the **Conclave**? Come join the Board for the annual Conclave Winter Board of Directors meeting at the Marriott City Center/Minneapolis on Saturday, January 20th at 9:30AM. RSVP, please, to tomk@theconclave.com!

Congratulations to **First Broadcasting Group** PD **John Roberts,** who has just been named PD of CBS Radio Hot AC KIMN/Denver, starting January 29.

According to the **Quad Cities Times**, **Greg Dwyer** and **Bill Michaels** are gettin' ready to jump back to their original digs in the lowa/llinois towns! **Cumulus** has signed the crazy duo to a contract spanning several years, and although Dwyer won't commit to a solid answer, reports are circulating that the pair will return to Rock WXLP, where they hosted their show from 1990-1995. You can currently catch Dwyer and Michaels on Clear Channel Classic Rock KCQQ (Q 106.5).



The St. Louis Radio Hall of Fame welcomes six more stars to its hallowed halls! Anne Keefe, arguably the bestknown female radio personality in St. Louis; Donny Brooks, DJ on KATZ where he was also PD/MD in the '60's and '70's; 18-year vet of KMOX Jim Holder; Ray Otis, host of the market's top morning show on KXOK through the 60's; and Steven B. Stevens, a newsman on KXOK during the station's banner years.

Hubbard Talker KSTP-AM 1500 took us Minnesotans way back over Christmas weekend, to those fateful Octobers of 1987 and 1991! That's right, while other stations were blasting us with **Bing** and **Manheim**, KSTP gave us the original radio broadcasts of the '87 and '91 World Series! And this time around, the Twins won 'em both AGAIN!

Katherine Lanpher, Minneapolis homegirl and former Air America Radio "Al Franken Show" co-host, comes back to us as the host of the new XM Satellite Radio show spun from More Magazine, a publication geared at women over 40. "More Time" starts January 16, on XM's "Take Five" women's talk channel.

Rob Parker and **Mark Wilson**, sports talkers of "**Parker and the Man**" fame, have been cancelled, according to the **Detroit News.** The two started at **Clear Channel** Sports WDFN-AM in 1998, and moved to WKRK/Detroit in 1999. Currently, WKRK is involved in a bid for sister sports WXYT-AM to keep the **Tigers** and **Redwings** games. The idea is to simulcast on the FM side to remedy objections to AM's nighttime signal problems. Also from Detroit, word comes that midday co-host **Michelle McKormick** has been released by the station. The Redwings will likely begin simulcasting on WKRK by Sunday's game against the **LA Kings.**

KYMC/St.Louis signed off New Year's Day. The station is noncommercial and owned by the West County branch of the **YMCA of Greater St. Louis,** who says it cannot afford the keep the station open any longer. YMCA Exec. Dir. **Denise Glass** told the **St. Louis Post-Dispatch** that there might be a lease or sale in operation in the future.

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You heard it from the *TATTLER* months ago – Cumulus has done it! They've swapped with Clear Channel in Ann Arbor and Battle Creek, MI and Canton, OH, and it's been filed with the FCC. Cumulus has sent WRQK/Canton to Clear Channel in exchange for WWWW, WTKA-AM, WQKL, and WLBY-AM/Ann Arbor, WBCK-AM, WBFN-AM, WBXX/ Battle Creek, and WRCC/Marshall, MI, and will spin off WBFN-AM to Family Life Broadcasting System. The WBFN spinoff is a donation.

New dial moves in story at **NRG Media** Urban KBLR/ Omaha! The frequency changes from 97.3 to 106.9, and replaces Adult Hits KCTY (BOB-FM) With these changes comes more changes: the new frequency is Top 40/ Rhythmic with the new name "Power 106.9." New site, too: power1069fm.com, under PD **DJ Bizzy Bee.** We haven't heard yet about new call letters or formats for the old frequencies.

Country KKYY and Adult Hits KZSR/Sioux City has been sold to **Powell Broadcasting** by NRG Media for an "undisclosed price," according to the **Sioux City Journal**. Powell owns four other stations in the market and took over duties New Year's Day.

Union Broadcasting takes over ESPN Radio affiliation from sister Sports WHB-AM and switches KCXM/Kansas City from Rock to Sports. They kicked off yesterday! ESPN will be simulcasting baseball, BCS games, and NBA playby-play on both WHB and KCXM.

Dean Goodman, of **Dean's Radio TV Company-Grinnell**, **LLC**, has purchased AC KGRN-AM/Grinnell from **Crawford Broadcasting** for \$2.25 million, plus 50% of accounts receivable for the 90 days prior to closing and a consultant agreement with Crawford President **Russell Crawford** for \$6,250 per three- month period. Goodman is also buying three other stations in south central lowa, around Grinnell and Newton. Artistic Media Partners has decided to let Country WBTU and Oldies WHY/Ft. Wayne go for an undisclosed price. The buyer is Russ Oasis' Fort Wayne Radio Corp.

Artistic Media Partners had a low blow on New Year's Eve, when a storm knocked down their Sports WDND-AM/ South Bend tower. The Indiana station's tower was at Notre Dame, and WDND is airing their programs on sister WWLV-AM for now. In more storm havoc, part of a radio tower collapsed in Copeland, KS, and knocked out Great Plains Christian Radio Contemporary Christian KJIL and Gospel KHYM off the air. The top 200 feet of the tower were blown off on Sunday.

Tim Pawlenty hits the airwaves again in Minnesota, as he's been re-elected to the Governor's seat. He returns to WCCO-AM/Minneapolis, which won the two-year contract to continue airing the show. The talker started up again today at 9:00 am and airs statewide to us lucky Minnesotans, resuming after the Guv had to hang up the headphones during the election.

Listeners step in for programmers today at **CBS Radio** AAA WXRT/Chicago from 9-5. The "**XRT**'s **Request for Help**" will benefit **Heartland Alliance**'s **Homeless Prevention Program**, providing emergency funds followed by long-term financial planning to families in danger of losing their homes. WXRT solicits song requests from listeners who will donate \$25. The event will be commercial-free, and anyone can pick any song, from any genre and era. Only rules? No songs longer than 5 Ω minutes, and the lyrics have to be kosher with the **FCC**.

Jack Lee, long-time favorite of Milwaukee radio, joins Saga as Dir./Integrated Media! "New content delivery options and advertiser choices" is his goal for the stations under his watch: Classical WFMR, Classic Rocker WKLH, Rocker WHQG, Urban AC WJMR, and Contemporary Christian WJYI-AM. Good luck, Jack!



John Foxx, veteran PD most recently for Albany Broadcasting Top 40 WFLY/Albany, makes the leap to afternoon PD for Citadel Top 40 KKMG/Colorado Springs.

Drew Priebe has been appointed OM for **Big D** Talker WAAM-AM/Ann Arbor, MI. He was previously the Production/Imaging Director.

Co-host **Darik** exits the morning show at **Cumulus** Top 40 KBEA/Quad Cities, and **Red Hot Brian Scott** adds Producer duties.

Entercom Hot AC/Denver calls upon **Darik** for nights! **Darik Kristopher**, the gentleman who just left the Quad Cities, replaces **Davin Fesmire**, who left in August.

Simmons Urban Oldies WESL-AM/St. Louis has said goodbye to it's staff, including PD/morning personality "Gentleman" Jim Gates, middayer Jacquiline Underwood, afternoon host Lou Thimes, Jr., and nighttimer Calvin "The Get Down" King.

Jennifer Keiper has been promoted at ABC Talk WLS-AM/Chicago, from reporter/anchor to News Director. Keiper teaches at Columbia College in Chicago as well, and used to be with CBS News WBBM-AM. She replaces Steve Scott, who left last year to join CBS New WCBS-AM/New York.

After the exit of **Chris Conn**, production guru at **ABC Radio** Hot AC WDVD/Detroit, late night personality **Fig** gets upped to Production/Imaging Director for the interim.

Jennifer Williams, former Marketing Dir. for Greater Media/Detroit's Classic Rocker WCSX moves to the cluster's Interactive Marketing Director.

Morning man Chuck Garbedian and producer Conor O' Shea exit Entercom Sports WSSP-AM/Milwaukee as PD Ryan Maguire is preparing to announce a new local morning show. Incoming co-host Steve "Sparky" Fifer stays on to take the 9-5 duties in the interim. Look in the *TATTLER* for an update on the new show in the next few weeks.

"Toledo Today," starts Monday in the fine Ohio city, straight from **Cumulus** talk WTOD-AM/Toledo! The show is hosted by local favorite **Tom Watkins**, and replaces one hour syndicated **"Doug Stephan's Good Day,"** which will continue 6-8a.

Regional Sales Manager for **Spark Network Services**, **Christopher Weis**, is joining **AP Radio** as the Midwest regional sales executive! He replaces the retired **Trish Kallembach**. His experience includes gigs with **Universal Worldwide Television** (editorial comment: doesn't the fact that it's "universal" also make it "worldwide"? Hm.) and **Cox Cable**, and he'll be based in Chicago.

Congrats to **Dennis Pontillano**, who joined the **Megatrax** sales team just prior to the holidays! **Megatrax Production Music** announced the newly-created position of Dir./Division Development, and Pontillano will coordinate the development of an identity for the company, as well as marketing strategies for the sales divisions, and refine the company's overall image and marketing campaign. If you'd like to reach Dennis, he can be found at (818) 255-7100, or (888) MEGA-555, or via email at dpontillano@megatrax.com.



Our thoughts are with the family and friends of the following industry figures, who passed away over the holidays: **Allan Stagg, who had been** working in Grand Rapids at WLAV for the last year and relocated to Battle Creek in December as PD/mornings at WWKN ...former WMAQ-AM/Chicago GM **Harry Jacobs,** who died December 21 of emphysema in Winnetka, IL. Jacobs left WMAQ in 1971 and later was the owner of several stations in Wisconsin...**Talkers** publisher **Michael Harrison** wife, **Sharon,** in Springfield, MA on Christmas Eve after a long illness...**Len "Boom" Goldberg** of Rocker WMMS/Cleveland passed away from undisclosed causes and was in his 70's.

Chicago-based Victory Records is looking to add experienced promotion people to its team. Send your resume to iobs@victoryrecords.com...Christian AC KSLT (107.3)/Rapid City, SD, is looking for a MD/Announcer. Send aircheck, resume and salary requirements to OM Tom Schoenstedt at toms@kslt.com or at KSLT, 1853 Fountain Plaza Drive, Rapid City, SD, 57702...K102-FM and KOOL 108-FM Clear Channel Radio seeks a full-time Promotions Coordinator. This position is responsible for assisting the Promotions Director with dayto-day events, organizing and executing promotional events and maintaining and organizing on-going promotional contests and files. Ability to work a flexible schedule including nights and weekends is necessary. Must have a valid drivers license. High School Diploma Required. College and previous experience preferred. Mail resume and cover letter to Clear Channel Hiring Manager, 1600 Utica Av #400, Minneapolis MN 55416 or email employment@clearchannel.com... Broadcast company in Milwaukee has an opening for an experienced Account Executive. WHQG "The HOG" seeks an experienced sales rep with 1-2 years of radio sales experience. Send cover letter and resume to: General Sales Manager / WHQG, 5407 W. McKinley Avenue, Milwaukee, WI 53208 or email to: atopel@1029thehog.com...Emmis **Communications** is accepting cover letters and resumes for Account Executives. Those interested in this position should reply by e-mail to Janderson@stl.emmis.com. Or fax them to Mrs. Judith Anderson at 314-621-3000 or by mail to Emmis Communications, KIHT AE Position, Attn. Mrs. Judith Anderson, 800 Union Station, Powerhouse Building, Suite 100, St. Louis, MO, 63103. Job Openings: Traffic.com, Inc. is currently seeking Part-Time personnel to fill position(s) in our Detroit Traffic Operations Center. Forward your work history via email to careers@traffic.com...Wausau, WI: The morning show is in need of a good disc jockey. Send the sample of your talents to: Chad Edwards, Program Director, WOFM/ Scott Wausau, WIZD, 557 St., WI 54402, chad@wdez.com...Middays/production/imaging/etc. Send it to <u>DannyC@SalemMilwaukee.com</u>...Metro Source, a Westwood One Company, is looking for a full-time state correspondent based in Des Moines, Iowa. Please send

writing resumes and samples to job opps@metronetworks.com...Midwest Communications, Inc., Michigan is searching for a Creative Services Director who can supervise a staff of Production Directors, Copy Writers, Continuity Directors, and talent. Send your resume, demo, ten copy samples and references to: Brian Hayes, Director of Programming, Midwest Communications, Inc. -Michigan 4200 W. Main St., Kalamazoo, Michigan 49006. You may email your files to <u>bhayes@wfat.com</u>...Currently looking for professionals to fill a position covering news and sports on a Country station. (including play-by-play) located in Northwest Nebraska. Please submit resume and demo of no more that 7MB to: therodman 47274@yahoo.com...Cox Radio AM1290 and 95.7FM - News Talk Radio - WHIO in Dayton has an opening for afternoon news anchor. Need a very short sample of your voice. Please email this to <u>coxradionews@gmail.com</u>. Old fashioned T&R to: Nick Roberts, Operations Manager, Cox Radio Dayton, 1414 Wilmington Ave Dayton, OH 45420...106.7 The Fox is looking for someone to make afternoons rock in a blue collar town. Please send your Materials to: Wayne Robbins, Operations Manager, WEJT -WYDS - WZNX - WZUS, 410 North Water St, Suite C, Decatur, Illinois 62523...Canton's #1 CHR needs a few new part timers for 2007 for weekends and fill in work. If you just need 10-15 hours a week, send your resume and aircheck. These will be live and local shifts so please no voice trackers or out of staters need to apply. Send it to: John Stewart 393 Smyth Ave NE, Alliance, OH 44601, or email me johnstewartradio@aol.com...Bay Cities Radio – Armada Media, a 5-station cluster located 50 miles north of Green Bay, Wisconsin, has a current opening for a News Director. Also looking for Air Talents for possible future openings for multiple stations/formats Additional opening includes a fulltime Traffic/Front Office Manager with experience in CBSI. Interested candidates should rush their resume, references and audio samples to: Glenn King, Program Director, Bay Cities Radio, N2880 Roosevelt Road, Marinette, WI. 54143. Resume and demo of no more than 5mb can also be emailed to: Glennking@baycitiesradio.net...The Cromwell Radio Group Inc. of Illinois is looking for talent to fill a Full Time On Air position at the Decatur stations. Wayne Robbins, Operations Manager, WEJT – WYDS – WZNX – WZUS, 410 North Water St, Suite C, Decatur, Illinois 62523...Lite 104.1, Des Moines' heritage AC leader has an opening. Please mail your material to: Jim Schaefer, c/o KLTI-FM, 1416 Locust Street, Des Moines, IA 50309...

KFRX in Lincoln, Nebraska has a night opening! Send aircheck/resume/imaging sample to jjryankfrx@gmail.com... AAA Morning gig in Des Moines! T&R under 5 mb to deeya@clearchannel.com. Deadline is 1/12/07...If you would like to post a job opening in *THE TATTLER*, please email kate@main-st.net before Friday noon of *THE TATTLER* issue date. All openings are equal opportunity.