

Just Because The Conclave is Non-Profit Doesn't Mean You Can't Make Money! The Conclave's Sales Director's position for 2006 is now available (Brad Fuhr has exited to become an Account Exec for Air America/LA). This is a part-time, commissioned sales position that requires strong communication skills, broad knowledge of the industry, and belief in the Conclave and its educational mission. If you'd like to sell the Conclave through interaction with networks, syndicators, promotion companies, research firms, software suppliers, and anyone else with a product or service which can be featured in any of the Conclave's many sponsorship opportunities this could be your perfect gig. If you have a few hours during the day to do prospecting and follow-up selling - and you'd like the earnings potential of up to \$10,000 or more -send a cover letter and resume to Executive Director Tom Kay at tomk@theconclave.com no later than Friday, January 6, 2006.

Repo-men visiting in the middle of the night, collections agencies threatening law suits and wiring money from Wal-Mart...sounds like a COPS episode you wouldn't want to miss, not the legal battles of a multi-millionaire! But these circumstances actually describe the events surrounding Emmis CEO Jeff Smulyan and the suit he is bringing against the American Honda Finance Corp. over the way in which the latter company handled a Memorial Day 2003 repossession of his now wife, then girlfriend Heather's overdue lease payments for her 2000 Honda Accord EX. Smulyan, who takes in nearly 2 million annually, has been sparring with Honda ever since. Smulyan said, "[Honda's] approach has been one of remarkable institutional arrogance "I'm probably one of the few people on the planet who can do anything about it." In answer to such claims, Honda's lawyer Jeffery J. Mortier said, "He's just angry because no one does this to him," said Jeffrey J. Mortier, the Honda finance company's Indianapolis lawyer. "He's a successful businessman, and he expects people to back down from him."

WTAQ/Green Bay host **Jerry Bader** is calling for the resignation of local City Councilman **Earl Van Den Heuvel** after suspicions began to arise that the latter be the mystery face behind the mysterious voice of a controversial caller to Bader's show who identified himself as **Don**. The call came on November 2nd, and featured this gem: "... Being a racist may be a smart thing to protect your property in this city. Until the people start changing, until the people start doing the things they need to do to bring around their people, you are not stupid for being a racist, you're smart and you're looking out for your property." These volatile comments led the station to bring the tapes of the show to a forensic audiologist who matched the sound to **Van Den Heuvel's** voice. Green Bay Mayor **Jim Schmitt** has joined Bader in asking for the councilman's resignation. Van Den Heuvel vehemently denies any involvement in the call.

Congratulations to former Conclave Board member and **Premiere Bob And Tom Show** Dir/Affiliate Sales & Marketing Laura Gonzo on her being honored by the **Humane Society Of Louisiana** with a commemorative key for her volunteer work at the group's evacuation shelter in Tylertown, MS in the wake of Hurricane Katrina. You can visit Gonzo's website (gonzoskatrinasite.com) for more information.

Long-time programmer **John Sebastian** is exiting **Cumulus** Country WSM/Nashville for **Infinity** Adult Hits WJMK, where he'll be Jack's Program Director, effective January 16th. Congrats!

Infinity Broadcasting is getting a new name for Christmas. With the impending split of parent Viacom, the company will be taking on the CBS Radio moniker, along with the new slogan: "Broadcast...HD...Streaming...ON-Demand". Infinity Chairman/ CEO Joel Hollander commented, "It's only natural that we'd want to use the CBS RADIO name to re-brand our radio stations, which will continue to innovate and redefine our industry much as they have throughout the last 75 years."

News Department for Sale! **Clear Channel** Talk WIBA/Madison's newsroom has been sold and, beginning January 1st, will be known as the **Amcore Bank News Center**. Terms of the deal are undisclosed; this comes on the heels of last year's sale of naming rights by sister Talk WISN /Milwaukee's to **Pyramaz Bank.**



MAIN STREET MARKETING & PROMOTION, 4517 MINNETONKA BLVD #104, MINNEAPOLIS, MN 55416 PHONE/FAX: 952.927.HITS (4487)/927-6427 Publisher: Tom Kay at tomk@main-st.net Web: www.main-st.net



Infinity KDJM/Denver is Urban Oldies no longer. They've flipped to Country "WILLIE 92.5, Wide Open Country." Press for the station describes them as "a one-of-a-kind country station that plays all kinds of different country from 5 decades. It's country music... without all the rules and tight playlists." It's a JACK of a different color, with artists ranging from Alabama to Gretchen Wilson.

Now that **Rush Limbaugh** has left the airwaves at **Hubbard** Talk KSPT/St. Paul-Minneapolis, there are some changes to the lineup. A new morning show is coming on board, featuring **Willie Clark** of KSCJ/Sioux City, IA. The usual suspects will make small changes in time slot, with current morning man **Bob Davis** shifting to 9-noon and everyone's favorite cynics **Ron Rosenbaum and Mark O'Connell** showing up from noon-2, leading in to **Joe Soucheray's Garage Logic** and putting **Tommy Mischke** on from 5:30-7:30. **Conclave Executive Committee** member and host **Chris Krok** will be on from 7:30-10, and **Sean Hannity** reruns will play late nights in Mischke's old slot. Limbaugh will still be heard in the market on crosstown **Clear Channel** KTLK.

Air America Radio is adding video to its offerings with a daily video newscast by soon-to-be-Minneapolis resident **AI Franken** available as a video podcast and streaming on airamericaradio.com. Don't expect to see Franken's face, however, as the satirist has stated that, instead, he's "taking the '**Fox News** approach and using paid spokesmodels to read my newscasts – but at least I'm being up front about it." The clips will launch after Franken returns from a USO tour of Iraq in January.

Speaking of Al, if you looked way down on the list of **Grammy** nominees last week you'd have spotted his name in "Best Spoken Word Album." *The Al Franken Show Party Album* (Artemis **Records**) is a 14-track compilation of live sketches from Franken's *Air America* show featuring **Tina Fey**, **Meg Ryan**, **Rob Reiner**, **Bebe Neuwirth**, **Don Novello**, **Bradley Whitford**, and **Katherine Lanpher**, poking fun at familiar Franken targets like **Bill O'Reilly**, **Ann Coulter**, **Dick Cheney** and **Pat Robertson**. If Al wins, he won't be the first Minnesota radio personality to win – **Garrison Keillor** has won in this division several times in his career.

Infinty Sports KHTK/Sacramento night host Tim Montemayor is leaving that station to take on sports talk duties at Talk KTRS/ St. Louis, effective January 9. He's glad to have the job, as the



interview process was somewhat complicated when Infinity discovered at the last minute that he was in town to interview at KTRS, which was recently purchased by the Cardinals and will replace KMOX as the team's radio home in 2006. Montemayor was scheduled to do his Sacramento show as a live remote from KMOX's studios, but when the KTRS interview became known, they let him know he was no longer welcome in the studio!

XM Radio seems to like their Midwest talent, bringing yet another flyover country darling on board as a celebrity host. **Bob Dylan** has signed on to be the voice for a weekly one-hour show on XM's **Deep Tracks**. The show, which will begin airing in March, will feature Dylan's own music picks, interviews and listener email. Dylan said that, t "songs and music have always inspired me. A lot of my own songs have been played on the radio, but this is the first time I've ever been on the other side of the microphone. It'll be as exciting for me as it is for XM."

We Know What You Did Last Summer. You had a great time at the 30th Conclave Learning Conference. You learned a lot, met some great people, heard some incredible music, had some fabulous meals, and enjoyed multiple libations. And even though it was worth the \$400-500 you spent to get in, you wished you could have saved some money on tuition - right? For just a few more days - until 12/31/05 - early-bird tuition for next summer's Learning Conference (Future Tense - July 13-16 at the Minneapolis Marriott City Center) is just \$189. Check out some of those OTHER early-bird radio conference deals ranging from \$500 to over \$1000 and you'll see what a great deal this is! C'mon...you know you're gonna be there. So, why not save some money in the process. Log onto www.theconclave.com and download an early-bird registration form. Next spring when you read about tuition rising to \$499, you'll be glad you did! But hurry – this early-bird special expires in 15 days!

No more Adult Alternative for **Wayne State University/Detroit Public Radio** Non comm. WDET/Detroit. They've decided to drop the music and in its place put more national NPR news and talk content. This has made for some staff changes with PD **Judy Adams** and **Chuck Horn's** daily shows have been cancelled. Adams is gone, but Horn will remain for Sunday overnights. **Allen Mazurek** will replace Adams as PD. Three local music shows previously dropped from the station have been restored to the weekend lineup, including shows with **Larry McDaniel, Robert Jones,** and **Matt Watroba**, and evening and overnight music programming remains on the weekday schedule.

MAIN STREET MARKETING & PROMOTION, 4517 MINNETONKA BLVD #104, MINNEAPOLIS, MN 55416 PHONE/FAX: 952.927.HITS (4487)/927-6427 Publisher: Tom Kay at tomk@main-st.net Web: www.main-st.net



Krystal Broadcasting AAA KYSL/Vail, CO raised more than \$30,000 for Summit County's Family And Intercultural Resource Center from its "21st Annual Krystal 93 Microphone Marathon on December 9th. KYSL PD/morning man TOM FRICKE was on-air from 6a-8p. "We did it again!" said Fricke, as champagne corks popped in the Krystal studio. "We were worried about exhausting the community's generosity after our earlier fundraising for Katrina relief and the local chapter of the Red Cross, but our listeners came through even stronger than last year!"

Throwing a twist into the usual Christmas charity scene, **Milwaukee Radio Alliance** Alternative WLUM/Milwaukee are sending their midday gal **Jessica Lee** and crew to a local **Chipotle** restaurant next week on December 21st. She'll be hosting a **Toys for Tacos** radiothon from 10am-3pm where listeners get a **Chiopotle** gift certificate from a menu item in exchange for an unwrapped toy to benefit **COA Youth And Family Services**.

Congratulations to **Infinity** WUSN/Chicago on the \$1.3 million they raised in conjunction with their recent **St. Jude Country Cares For Kids** Radiothon!

Classic Hits WFCX-WFDX (THE FOX)/Traverse City, MI's **Mark Elliot And The Fox Breakfast Show** spent 12 hours broadcasting during the **Toys for Tots** shopping day. The day started early, as all the cash donated earlier was spent by kids from local schools shopping along with Traverse City policemen and firemen, and Marines, picking out the perfect toys to donate!

Chester Coleman's Perry Broadcasting Company is selling Oldies KDLS/Perry, IA to **Patrick J. Delaney's Coon Valley Communications, Inc.** for \$200,000. The buyer is taking over via a time brokerage agreement as of on the first of the year.

Due to financial hardship, the **FCC** has reduced the fine against **Maria L. Salazar** for antenna structure lighting, main studio, public file, and EAS violations at Regional Mexican KTCM /Kingman, KS from \$34,000 to \$15,500.

HARD CORE AVAIL ABLE NOW!

2005 CONCLAVE LEARNING CONFERENCE/HARD CORE RADIO -SESSION CD'S ARE AVAILABLE NOW!

\$19.99 EACH/ BUY 2 GET ONE FREE!!

TO RECEIVE AN ORDER FORM, EMAIL INFO@THECONCLAVE.COM

Tom Tingerthal, News Director for KCHI AM-FM Radio in Chillicothe was one of four news media award winners selected by the **MCCA/Missouri Community College Association**. Tingerthal was nominated for the award by North Central Missouri College officials and recommended as a result of his commitment to promotion of NCMC and the benefits of Missouri community colleges.

Kansas Public Radio "The American Past" host Calder Pickett is exiting after 32 years after this year's Christmas Day broadcast. Pickett began the show in 1973 after spending time as a professor of journalism at the University of Kansas. The show will be replaced by a show featuring comedy team Right Between The Ears.



"When you're done giving Howard Stern his satellite fantasy, can you please return him to terrestrial radio?"



Condolences to family and friends of **University Of Indianapolis** noncommercial Jazz/Classical WICR/Indianapolis Jazz host **Bob O'Friel**. The host of the Tuesday morning **Jazz Lives** show passed away on November 28th of a heart attack at the age of 74.

Comment: It always amazes us how some folks on the music side of our industry either, a) really don't understand that radio is a 24/7, 365 day annual endeavor or, b) really enjoy rubbing their 2+ week hiatus in radio's face (hey, no trade publications...no work!). An email recently sent to radio programmers from an anonymous record industry exec talks about "wrapping up" the year, and concludes with "I am heading down to (warm weather state) to spend the holidays with the families. It's gonna be a nice two-week break for me..." Why not add, "And have a super time scheduling staff and doing those music logs on Christmas and New Year's Eve!" By the way, the **Main Street & Conclave** offices <u>will</u> be open through the holidays. Give us a call, if you need anything (like another early-bird registration form to save BIG money – over \$100 less than that OTHER early-bird rate - on the gala 31st Conclave Learning Conference in July!)

Jobs. Established West Michigan Mobile DJ business is seeking talent for wedding receptions and private parties in 2006. Our equipment or yours. Music library furnished. Great way to add a little weekend cash to your life. On air radio experience desired. Send materials or call Bob Simonson, All Digital DJ, Grand Rapids, MI, 866-259-7431 or disales@alldigitaldj.com...Next Media WCCQ/Chicago seeks PM Drive talent to host a compelling, listener active afternoon show. Other duties include back up production from time to time, so digital editing knowledge is а plus. T&R and photo by 12/31to nextmediasouth@nextmediachicago.com...Christian Communications Network Christian CHR/Top 40 WQFL/ Rockford, IL has an immediate part-time opening for the next nighttime (7PM-Midnight) superstar! T&R to Rick Hall, PD, Positive Hits 101QFL, 5375 Pebble Creek Trail, Loves Park, II 61111 or rickh@101gfl.com...AM 1300 WQPM/Princeton, MN may soon be in need of a play-by-play sports announcer for high school sports and possibly a weekly scoreboard/coaches show. Must be willing and able to drive to Princeton and surrounding areas on a weekly basis. If interested, please email a play-by-

play sample and contact info to benjaminraye@yahoo.com...Clear Channel Country 98.3 The Bull/Ashtabula, OH seeks PT on-air talent. T&R to 98.3 The Bull, C/o Roger McCoy, 3226 Jefferson Road, Ashtabula, Ohio 44004...Clear Channel Hip Hop R&B WKKV/Milwaukee seeks air talent for M-F 6-10pm + one weekend airshift. Must be able to relate to a young audience! Knowledge of FCC rules and regulations. A valid driver license with a clean driving record. Production skills a must. Must be familiar with NexGen, Audosy and 360 shortcut, Selector a plus. T&R to Bailey Coleman, 12100 W. Howard Avenue, Greenfield, WI 53228... WHQG/Milwaukee seeks two senior Account Executives with min. 3 years of radio sales experience. Must have current and reliable references and proof of a successful history in radio sales. Must also possess the ability to go beyond the "list" and develop new business. Strong writing and verbal skills a must. Creativity a real plus. This is a highly lucrative position, including great benefits. Resume and Cover to General Sales Manager, WHQG, 5407 McKinley Avenue, Milwaukee, WI 53208 or W. amtopel@1029thehog.com...Rochelle Broadcasting WRHL/ Rochelle, IL has an opening for an Afternoon Talk Host. This position includes some News, Sunday, and Board Op duties. T&R to Bruce J. Enrietto, Program Director, WRHLAM/FM, P.O. Box 177, Rochelle, IL 61068 or bruce@wrhl.net...Two Rivers Country KYNU seeks someone to deliver an upbeat and fun 6pm to 10pm hot country show. Production duties, voice tracking and remotes are also part of the gig. Experience with Audio Vault a plus. T&R to Dave Reed, KYNU Radio, P.O. Box 1170, Jamestown, North Dakota 58402...Rare opening for full-time Commercial Production Director for 7 station cluster in Minneapolis. Position includes Commercial Voice-overs, client recording, dispensing production to announcing staff, and possible voice tracking. Must be an Adobe Audition whiz. You'll work closely with Traffic/Continuity and large AE group. KDWB, KTCZ, KEEY, KFAN, KFXN, KTLK, KQQL. Hard working, detail oriented? Resume and CD/mp3 to Dan Culhane/Commercial Services Director danculhane@clearchannel.com or snail mail Dan at Clear Channel/Minneapolis, 1600 Utica Avenue South #400, Minneapolis, MN 55416...All positions listed in the TATTLER represent equal opportunities, and are provided free of charge by emailing claire@main-st.net. No calls unless otherwise specified.