

The Country Music Association announced the nominees for the 37th Annual CMA Awards at a press conference earlier this week in Nashville. Congrats (and good luck) to the following Midwest nominees: Broadcast Personality of the Year - Large Market: Dale Carter & Mary McKenna - KFKF/KC, Vicky Murphy - WFMS/Indy, Jim, Deb & Kevin - WFMS/Indy. Medium Market: The Cornbread Morning Show with Pat James of KFDI/Wichita, KS - TJ, Gina & Craig of KXKT/Omaha, NE. Small Market: George & Tammy of WAXX/Eau Claire, WI. Major Market Station: KEEY/Minneapolis. Large Market Stations: WFMS/Indy, WMIL/Milwaukee and WUBE/Cincinnati. Medium Market: KFDI/Wichita and WKKO/Toledo. Small Market: KTTS/Springfield, MO and WQXK/Youngstown, OH. The awards will broadcast live from the Grand Ole Opry House in Nashville on Wednesday (11/5) at 9pm (Central) on CBS. For more info on the show, log on to www.cmaawards.com.

Get ready for exciting new music from one of your listeners favorite artists...none other than **Meat Loaf!** The new album is hitting stores September 23rd, after debuting at #4 in the UK and #8 in Germany, and is impacting US radio in just a few weeks! In the hit-making tradition of past duet smashes featuring **Patti Russo**, like "**Paradise (by the Dashboard Light)**" and "**I Would Do Anything For Love**", the new (title track) single "**Couldn't Have Said It Better**" is true to the classic Meat Loaf sound and shows the band poised to repeat yet another comeback success! In the Midwest, you can catch select Meat Loaf performances in September at: the Kansas State Fair in Hutchinson (9/14), Cleveland (9/19) and Columbus, OH (9/26) as well as dates in Mt. Pleasant (9/18) and Clarkson, MI (9/27). Audition the new single today by visiting Main Street's "Our Music" page online at www.main-st.net. **Sanctuary**

Grand Rapids Summer Phase 1 Arbitrend. Country WBCT rises over a full share! WBCT 9.5-10.9, WSNX 7.2-7.0, WOOD-AM 6.5-5.9, WLAV 5.6-5.8, WGRD 4.8-5.0, WKLQ 3.9-4.2, WLHT 4.6-4.0, WODJ 4.1-4.0, WVTI 2.9-3.9, WOOD-FM 4.7-3.8, WBFX 3.6-3.6, WJQK 4.0-3.5, WTRV 3.5-3.2, WFGR 2.5-2.1, WMJH 1.6-2.0, WNWZ-AM 1.3-1.5, WFUR 1.5-1.4, WBBL-AM 1.6-1.3, WMRR 0.8-1.2, WMUS 1.0-1.2, WJNZ-AM 1.1-1.1,WTKG-AM 0.7-1.1, WHTC-AM1.2-1.0, WYVN 0.4-0.9, WGHN-FM 0.3-0.3, WGHN-AM 0.1-0.2. Phase 1 Summer Arbitrends found in this TATTLER are 12+ persons, 6A-12P, M-Su, 6A-mid, Spring 2003-May/June/July comparisons unless otherwise noted. Copyright © 2003, The Arbitron Company. These results may not be used without permission from Arbitron.

Maverick Media's Talker WAYY/Eau Claire and Salem Radio Networks are apparently now in a battle over the local rights to Mike Gallagher following PD/morning co-host **Bruce Butler**'s decision to drop Gallagher. Butler reportedly informed Salem's John Dame as such on August 18, with a drop date of September 5. However, the next day, Gallagher talked about the situation on his show and urged his listeners to protest. Butler and co-host **John Murphy** then opened the phones the following morning to talk about it and a poll was opened up to see what listeners wanted, with the results running about 70% in favor of keeping the syndicated host. However, when Butler then called Dame to reverse the cancellation, he was told that Salem was now dropping WAYY instead. Butler reportedly told AllAccess.com that he was "...shocked that Mike would discuss a personal business matter, like a change in his affiliate line-up, live on his show...personally, I feel that Mike spends to much on-air time raising money and marshalling his imaginary forces for his pet causes...the show is no longer a forum for a lively exchange of ideas and opinion. It's more an on-air right wing grassroots recruitment and induction center."

Rapid City Spring Book. In its first full book, **Duhamel Broadcasting's** new Classic Hits sign-on KQRQ takes the #1 slot! KQRQ 3.5-10.5, KDDX 9.1-10.0, KOTA-AM 7.6-9.2, KRCS 9.1-9.2, KFXS 8.3-8.3, KOUT 8.3-8.3, KBHB-AM 4.5-5.8, KKMK 7.6-5.8, KIQK 9.1-5.8, KZLK 5.3-5.0, KSQY 4.5-3.3, KSLT 1.5-2.5, KTOQ-AM 3.8-2.5, KIMM-AM 4.5-2.5, KKLS-AM 2.3-1.7, KZZI 1.5-0.8, KLMP 0.8-0.8. Spring books found in this *TAT-TLER* are 12+ persons, 6A-12P, M-Su, 6A-mid, Fall 2002 – Spring 2003 comparisons unless otherwise noted. Copyright © 2003, **The Arbitron Company**. These results may not be used without permission from **Arbitron**.

Fountains of Wayne have moved #48-#38 at alternative, and the hooky single "Stacy's Mom" is also getting positive marks from several different formats, such as: Hot AC, T40 and now even rock! Just this week, new adds in from KUDD, KSAS, WLUM, WKQX, KMXV, WXTW, WFNX, KZON, WXRK, WRVW, WWDX, WJJS, WKRZ, KBAC, WKZN, KKSR and many more! Airplay stories currently developing at WMYX (30x), WZPL (13x), KALC (28x), KTOZ (15x), WIXX (28x), WHTS (36x), WIFC (20x), KQKY (26x), KRTI (20x), KCLD (30x) and many more! Don't miss this hit! S-Curve

Infinity '80s overnight host Chris Zeuch has exited to assume Morning Show duties at Red Rock's T40 WWAX/Duluth ("Hit Music 92.1"). Zeuch is hosting AM Drive with Jeanne Ryan and has also assumed the Production Director post. PD Miles Riker, meanwhile, slides from mornings to afternoons and WWAX has hired Jillian Anderson for the evening shift, 6pm to 12midnight.

Condolences to friends and family of **Wesley Willis**, the Chicago street musician-turned-cult artist, who passed away last Thursday (8/21) in a hospice at age 40.

Plumb's "Real" is adding (9/15) at T40. It's already established at Hot AC. Watch for it on your desk! **Curb**





Layne Larson wait for me

Just added at KIOW/Forest City! On tour and on the air: WWAX, WMT-FM, KQIC, KQKY, KLLT, and more!



EDDIE & JOBO TO KEYNOTE TALENTRAK 2003 IN OCTOBER! The Conclave announces TalenTrak 2003, the Affordable Seminar for On-Air Radio Talent featuring WBBM-FM's Eddie & Jobo as special keynoters! On October 25, 2003, The Conclave will present TalenTrak, a one-day seminar designed to help radio personalities improve their skills and get their careers on track. The admission price – just \$49 (until 10/1) – and location - the Holiday Inn/Chicago City Centre, Chicago, IL - make it possible for just about anyone who wants to come, to do so. To make TalenTrak even MORE of a bargain, take advantage of the group rate of just \$39 per person (if a minimum of 4 from the same station/group register at the same time), good until 10/1. The seminar's faculty includes many Chicago, Milwaukee, and nearby large market program directors and air-talents including Eric & Kathy-WTMX/Chicago, Rod Phillips-WKSC/Chicago, Patty Martin-WDRV/Chicago, Mike Stern-WLZR/Milwaukee, Mary Ellen Kachinske-WTMX/Chicago, Eric Bradley-B96/Chicago, Bill Klaproth-WLUP/Chicago, who'll serve as the day's Trakmaster! The agenda will include presentations on what makes radio personalities successful; show prep; career advice and Q&A with the faculty; and one-on-one aircheck sessions. Note: airchecks will be limited to the first 60 registrants/That means, register TODAY for the nation's most unique day of learning! Details can be found at www.theconclave.com!

Des Moines Summer Phase 1 Arbitrend. Clear Channel T40 KKDM gains the top slot. KKDM 10.5-10.6, WHO-AM 11.7-9.9, KIOA 8.0-8.3, KAZR 6.5-6.9, KJJY 5.6-6.1, KGGO 5.8-6.1, KSTZ 5.8-5.7, KMXD 4.9-4.5, KLTI 3.5-4.3, KRNT-AM 3.5-4.2, KHKI 4.5-4.2, KRKQ 4.0-3.5, KVJZ 3.1-3.1, KCCQ 1.7-2.3, KBGG-AM 1.4-1.9, KXNO-AM 1.4-1.6, KJJC 1.4-1.2, KZZQ 1.4-1.2, KDLS 0.5-0.5, KWMT-AM 0.7-0.5, KLRX 0.2-0.2. Spring 2003 – M/J/J 2003 comparison.

In what sounds like a potentially wonderful new programming trend, beginning today (8/29) at 10pm, **ABC's** Alternative WZZN/Chicago will launch their "Shut Up & Rock Weekend" through Labor Day, with no DJs, no talking and no contests! The station is also focusing a little more than usual on "active rock" crossover titles. Some analysts wonder if an offically move in that direction formatically might be coming.

In a bit of a shocker this week, 2002 Conclave TalenTrak Keynoter and 30 year radio veteran, **John Records Landecker** exited mornings at **Infinity's** WJMK/Chicago after his contract was not renewed. **Ken Cocker** and **John Calhoun** are alternating fill-in duties while the station seeks a permanent replacement. Also out, is John's co-host **Leslie Keiling** and producer **Rick Kaempfer**.

In some **XM** news, two talented jocks, **Phlash Phelps** and **Kurt Gilchrist**, are embarking on a whirlwind two-week "XM Xpress Tour of America", starting Monday (9/1). The guys will be driving a customized Cadillac Escalade as they attempt to visit and broadcast from every one of the lower 48 where XM is available, in just 14 days. They leave Manhattan on Monday morning (9/1).

MercyMe continues to score fantastic test scores! "I Can Only Imagine" is #3 overall in females 25-34, #20 with females 18-24, and #9 overall in females across all age groups. New adds are in this week from KHFI, KGFM, WPTE, KKPN, WMXY, KAMX, KSZR and more! Research, chart position, airplay, positive message, what else could you possibly need? It is a bonafide hit! **INO/Curb**



Layne Larson, the singer/song-writer that wowed Conclave AC audiences just a few weeks ago, is now scheduling a series of promotional dates for regional radio, with stops already confirmed in Cedar Rapids, Dubuque, Duluth and more in the coming weeks. The already wildly successful "Lunch with Layne" series brings an intimate station performance for your listeners, in addition to meet-and-greet opportunities and advance autographed CDs! If you'd like to investigate setting up an exclusive artist event designed to help solidify your station's music image, contact Main Street at 952-927-4487 today. (You can also access Layne's first single "Wait For Me" online by clicking "Our Music" at www.main-st.net. Stockinrock

Changes. T40 KFMD/Denver has done some tweaking, re-launching this past Wednesday (8/27) as "KISS 95.7" with a new logo, fresh imaging, a new voice guy (Mark Driscoll) and the station has returned to its Lookout Mountain tower site, giving them a more powerful signal...Christian KADI/Springfield, MO adds 20 year market veteran Cindy Ripee to middays, effective (9/1)...Premiere Marketing Group/Jefferson City, MO has launched Active Rocker KBBM (The Buzz 100.1). The Buzz will reside at the frequency previously occupied by cross-town sister Classic Hits KJMO, which in now at the 104.1 frequency, the previous home of the now-defunct Country KBBM. The Buzz is currently gearing up to apply for new calls...according to reports from this week's Chicago Sun-Times, Salem's Religious Talker WYLL/Chicago has hired ad man Scott Thomas as its new afternoon host, replacing the WMCA/New York-bound Kevin McCullough, effective September 8.

Indianapolis Summer Phase 1 Arbitrend. WFMS holds the top spot. WFMS 11.3-10.9, WFBQ 8.6-8.8, WHHH 7.1-7.5, WIBC-AM 7.5-6.9, WTLC-FM 5.9-6.2, WGLD 6.0-6.0, WNOU 5.3-5.4, WYXB 4.7-4.7, WRZX 5.1-4.4, WZPL 3.6-3.9, WTPI 3.7-3.6, WTTS 2.6-2.9, WENS 2.8-2.8, WTLC-AM 2.0-2.1, WYJZ 2.0-2.0, WGRL 2.0-1.9, WNDE-AM 1.2-1.3, WXIR 1.3-1.2, WEDJ 1.0-1.0, WKLU 0.6-0.9, WKKG 1.1-0.9, WXNT-AM 0.9-0.9, WCBK 0.6-0.6, WXLW-AM 0.5-0.6, WSYW-AM 0.5-0.5. Spring 2003 – M/J/J 2003 comparison.

The Conclave Learning Conference - *PARADIGM 2004: IT'S FULL OF SHIFT!* The earliest-bird admission price goes up after Monday! Register now at the lowest price of the year!!!! July 14-17 at the Marriott City Center in Minneapolis! Mark the dates NOW! Consult your Conclave registration materials for a 'blow-away' earliest-bird tuition of \$175 bucks, but ONLY until September 1st!!

Longtime *TATTLER* friend and former KAMX/Austin and KTCZ/Minneapolis PD **Jim Robinson** dropped by this week with *First Bites*, a delightfully radio-friendly 5-song EP from Minneapolis singer/songwriter **Keri Noble.** Keri's full release on **Manhattan** is due this spring. Meanwhile, she's headed on a mini-tour with **Bob Schneider** including gigs at the Harley Davidson 100th Anniversary Blast in Milwaukee today (8/29), and in Pontiac, MI at the Arts, Beats, and Eats festival on Saturday (8/30). Catch up wit Jim (and get a copy of *First Bites*) via email at irpromotions@mn.rr.com.

Presence's "Remember" continues it chart assault at both active and mainstream rock. The band is already creating "memories" with listeners at WRIF, KIBZ, WJJO, WKLQ, WWBN, KORB and more. **Curb**



Changes, too. KWYR/Winner, SD PD Don Watzel has stepped down from the PD title, but he'll continue as morning host, Music Director, and on-air meteorologist...Suburban Chicago classic hits station 105.5 WYKT has evolved its on-air moniker from "The Kat" to "105.5 The Pickle", while morning host Steve Touhy exited last week and co-host Mike **Tomano** continues in a music-intensive presentation...Former REV105 and Zone 105 personalities "Thorn" and Mary Lucia were heard guesthosting mornings this week on 1400 KLBB/1470 KLBP ("Club 14, KLBB") in advance of their live Minnesota State Fair broadcasts each day; Thorn works for MNN/MPR in a news/sports capacity while Mary has not been in a regular air position since Zone 105 changed to Jammin' Oldies in 2000 (and subsequently changed back to alternative less than one year later)...Regent/St. Cloud has upped T40 KKSR ("Kiss 96") weekend Jennifer Kay to middays; she is also still hosting weekends on sister HAC KMXK ("Mix 94-9") and handling other duties for WJON, WWJO, and KXSS.

Omaha-Council Bluffs Summer Phase 1 Arbitrend. Country KXKT holds over two shares ahead of competitor KFAB. KXKT 10.4-10.8, KFAB-AM 8.7-8.3, KEZO 7.5-7.0, KGOR 7.1-6.1, KSRZ 5.9-5.5, KQCH 5.0-5.4, KKCD 4.3-5.3, KEFM 4.6-4.4, KQKQ 4.1-4.2, KOMJ-AM 3.7-4.0, KRQC 3.3-3.8, KKAR-AM 3.5-3.3, KBLR 2.6-3.2, KLTQ 2.8-2.6, KCTY 2.0-1.8, KOZN-AM 1.4-1.6, KOIL-AM 0.4-1.1, KBBX 0.9-0.9, KOSR-AM 1.3-0.9, KCRO-AM 0.5-0.7. Spring 2003 – M/J/J 2003 comparison.

It's been many years since the famed WLUP/Chicago "Disco Demolition" promotion tore up the greens at Comiskey Park. Chicago broadcast legend **Steve Dahl** was reportedly "banned for life" from White Sox games after the mayhem. But that's apparently all water-under-the-bridge as of next Wednesday (9/3) when Dahl will throw out the first pitch as the White Sox battle the Red Sox at 6:05pm. It's a part of a WCKG/Chicago-sponsored "A Special Steve Dahl Silver Anniversary Celebration" with festivities across the greater Chicagoland area.



Late last Friday (8/22), the Board of Directors for **Big City Radio** signed an agreement of complete liquidation and dissolution of the Company. Of the company's 12 original stations, only 103.1 WYXX/Morris, IL (SW Suburban Chicago) is still under its umbrella; that station programs an automated dance format similar to Big City's former "Energy 92-7&5" format which was sold and changed formats under new ownership early this year. According to insiders, negotiations for the sale of WYXX are in progress and could be completed within several days.

The Midwest's break-out rock band of the year, **Skywind**, is back on the road again this week, hitting the eastern seaboard for some showcase dates in New York City before a few special dates with friends, **Socialburn**. Meanwhile, more alternative and active rock stations across the country are still just discovering stand out tracks like "**Deep Blu**" and the title track "**O2**" each week! New test spins this week include WXWX/Green Bay and WQBK/Albany, NY! Meanwhile, leading stations like WJJO/Madison, KIBZ/Lincoln, KFMW/Waterloo, WHMH/St. Cloud, WDRK/Eau Claire, and many more already have it in regular rotation! **Atomic K**

The sports war in Kansas City continues, and **Union Broadcasting** scored a major coup this week when they signed on as the flagship for Kansas City Royals, with games to be broadcast on Union's sports WHB-AM and simulcast on new sign-on Triple A/Mod AC KZPL ("97.3 The Planet") starting next season. **Entercom's** talk KMBZ-AM has been the Royals flagship for six years, and has carried games for more years than that (beginning when WIBW-AM/Topeka was the flagship). Entercom is preparing to launch WDAF-AM as a sports station next month, once it moves the heritage country format to 106.5 FM (both frequencies are simulcast right now).

McCook Radio Group's new 100kW signal 102.9 KADL/Imperial, NE formally signed on at Noon Thursday (8/28). The station carries a '60s and '70s Oldies format, with local news, severe weather information, and high school sports. KADL carries news from **ABC** and Ag reports from the **Brownfield Network**. McCook Radio Group is owned by **Dave** and **Connie Stout**.





CONCLAVE 2003 TAPE/CD SALE! Session recordings are now available for the following presentations at Conclave 2003: Each All Access Conclave College Session - "Programming: The Total Picture" with Mike McVay, "Marketing On A Budget" with John Lund, "The Physiology of the Listener" with Dr. Perry Buffington, "The Super Session" with Joel Denver, Jay Meyers, Ginny Morris, and Carl Gardner, "Embedded-A Report From the Front" with Ross Simpson, Art Harris and Don Shelby, "The Top 40 Format Symposium", "The BMI/Willie Nelson Legends Luncheon", "Habits of Effective Air Personalities" with Elroy Smith, "The Rock Symposium", "The Awards Brunch with Gary Burbank/Earl Pitts", and "Red White & True" with Alan Colmes. Each cassette/CD is \$15 each, or 2 for \$25. Shipping is free! Send your remittance (cash, check or Visa/MC/Discover/Amex), preferred medium (tape or CD), and the sessions you desire to: Conclave Tape/CD Sale, 4517 Minnetonka Blvd, #104, Minneapolis, MN 55416.

Minneapolis *Star Tribune*and **Newhouse News Service** columnist **James Lileks** is returning to radio with a new version of "The Diner", and it will likely be heard on **Hubbard Broadcasting's** female-based-talker WFMP/Twin Cities ("FM 107"). Lileks joins FM 107's **Ian Punnett** on a weekly basis, and formerly hosted a show on sister station AM 1500 KSTP. He's known worldwide for his column "Bleat" and other writings on his website, www.lileks.com. And just last week, Lileks guest-hosted a national show from Minnesota State Fair for **Salem's** talk network, which was carried in the Twin Cities on 1280 WWTC ("The Patriot").

Changes 3. former WMVP/Chicago afternoon producer, Scot Bertram, joins minor league basketball's Rockford Lightning as Director of Media, Broadcast and Community Operations, as well as play-by-play on WROK-AM...WLYT has flipped from AC to Hot AC as "103-9 WYLT - Fort Wayne's Variety Channel"...Minnesota native and radio veteran George McFly, weekender at Clear Channel's Top 40 KFMD/Denver, joins cross-town Entercom's Hot AC KALC for nights...Mike Blakemore, OM at Clear Channel/Des Moines, has joined AC WJXB/Knoxville as PD...Top 40 KSMA/Mason City, IA adds the syndicated "Valentine In The Morning" program... Chris Carmichael moves from mid-days to mornings at Christian WQFL/Rockford, IL...KZPL/Kansas City has signed on with SBR Creative Media consultants...Don Elliott, former weekender at Country WXCL/Peoria and afternoon host at Country WFYR/Peoria, joins Country WLFF/Lafayette, IN as PD/morning host...Todd Michaels, the winner of Bonneville Country WIL St. Louis's "Next Big Star Contest" and a current part-timer at Clear Channel's Las Vegas cluster, will assume night duties at WIL in mid-September...98.3 WBJI/Blackduck-Bemidji has completed its upgrade from 50KW to 100kW, and has changed class from C2 to C1...Chicagoland rock station 96.7 WLLI/Joliet has added Karole Sakks for nights...Clear Channel rocker KXLP/Mankato, MN has returned to full-power after running at around 60% for the last several months. The station's full 100kW signal is now back and operational, and the station is running some promos touting its return to full power.

After repeated incidents of vandalism, "La Campeona" 1460 WBJX/Racine-Milwaukee has announced it will move its studios and offices to Milwaukee. The most severe vandalism came just Monday (8/25) when guy wires were cut, causing the station's tower to fall and knocking the station off the air. Owner **Robert Jeffers** says he has no idea who might be targeting the station. WBJX is the only 24-hour Spanish-language station in Southeastern Wisconsin.



You may have heard and/or seen **Kory & The Fireflies** on their recent Midwest tour with the **Goo Goo Dolls** over the past few weeks. Now, the **Budweiser** sponsored "True Music" concert series, which wraps up in Las Vegas (with a VH1 special being taped), will include performances by Kory, Goo Goo Dolls and The Donnas! Kory's latest single, a remake of the classic "**For What It's Worth"**, is already scoring favorable marks from KQIC and KKRL, among others. Your copy should have arrived in the past week, please audition it today! **Stockinrock**

Would you like fries with that? The Twin Cities is about to gain "KFAN – The Restaurant", the first in a possible series of themed restaurants that coincide with Clear Channel stations in various markets scheduled to open in early November. If KFAN's bar/restaurant concept is successful, Grand Management's Ken Plunkett says he's got an exclusive tenyear contract nationwide to open similar themed restaurants based on Clear Channel brands. In an article in the Star Tribune this week, Plunkett says they expect the KFAN restaurant to do \$10 million dollars annually, and credits the idea to CC Regional VP Mick Anselmo. Clear Channel, meanwhile, is not putting any money up-front. It gets 5% of the restaurant's gross, and Plunkett gets a 2.5% credit that he can use in buying ad time on any CC-owned station. Anselmo told the Star Tribune that the partnership extends the brand of KFAN, without moving Clear Channel into a business area outside its core competency.

Jobs. Infinity's Oldies outlet WJMK/Chicago is on the hunt for a new morning show for the newly "refocused" WJMK. Interested pros should rush their packages to" WJMK, Attn: Charley Lake, 180 N. Michigan Ave., Ste. 1200, 60601... Clear Channel/Bismarck (550 KFYR, 710 KXMR, and KYYY FM ("Y-93")) are looking for a GREAT Local Sales Manager. Lead the top two rated stations in the market! Contact GM -Syd Stewart 1-800-472-2170 ex. 8147, or via mail, send package to GM Syd Stewart, 210 N. 4th St., Bismarck, ND 58501... Saga Communications' KLLT/Spencer, IA ("Lite 104.9") has an immediate opening for middays; on-air and production experience preferred. Send T&R to PD Kevin Tlam, PO Box 260, 2600 Hwy Boulevard, Spencer, IA 51301...Country station KTCO/Duluth ("Big Kat 98.9") is looking for a morning show co-host who is pop culture savvy with a quick wit. Contact PD David Drew at 715 East Central Entrance, Duluth, MN 55811 or send email to david@ktco.com...Leighton Enterprises' T40 104.7 KCLD/ St. Cloud needs part-time/weekend staff immediately. Great opportunity for people within driving distance if St. Cloud! Contact PD Sam Stevens at 619 West St. Germain Street, St. Cloud, MN 56302; no phone calls please...Immediate sales opening for quality company in Brainerd, with two NAB Crystal Awards and a 2003 Marconi nomination for AC station of the year. Cluster includes AC WJJY, Country KBLB, Oldies KUAL. Established list with 40k first year income target for the right seller! Contact GM Mike Boen, via email at biggermike@brainerd.net...Red Rock Radio of Duluth needs an Account Executive; they'll help build a list starting with house accounts. They need an aggressive closer who needs high income! Previous media sales or promotions experience required, includes 401K, Health and Dental, and great commissions at 15%. Call Jim Payne at 218-728-9500, ext 112, or send resume to japayne@redrockradio.org...All jobs listed in The TATTLER are presented free of charge and represent equal opportunities.